ບໍລິສັດ ລາວອາໂກຣເທັກ ມະຫາຊົນ
Lao Agro Tech Public Company
WATTAINOYTHONG VILLAGE, SIKHOTTABONG DISTRICT, VIENTIANE CAPITAL, LAO PDR
TEL: (856-21) 520 715, FAX: (856-21) 256 259

No 064 - - - -/LAT

Vientiane Capital, dated 14 May 2019

**To :** The Head of Lao Securities Commission Office;
The CEO of the Lao Securities Exchange;
Shareholders of Lao Agrotech Public Company.

**Title**: Report for Informing of Expectation of the Profit per Share

- Pursuant to the agreement on share price determination of the companies who wish and have the objectives to distribute the shares No. 02/LSCO, dated 09 February 2018.

Lao Agro Tech Public Company (LAT) honorably drafted this notice regarding the expectation of the profit per a share following to Article 9 of the Agreement on share price determination of the companies who wish and have the objectives to distribute the shares No. 02/LSCO, dated 09 February 2018.

From the report of the Annual General Shareholders' Meeting for the year of 2018 of Lao Agro Tech Public Company referring to the meeting agenda of the Agenda 1 that considered and adopted the Report of the Business Operation of the company for the year 2018. The Annual General Shareholders' Meeting for the year of 2018 considered and adopted for such a business operation of the company for 2018 by voting 100%/100% of the numbers of shares that entered into the meeting in this time with the details of the inspected incomes of profit per a share and distorted for 2018 with following details:

1. In 2018, the company set an income goal for the gardening service and palm seedling oil with the value of 14,850 million kip but the actual net-income was only 1,896 million kip. This could be seen that the net income was lower than the set income goal and it equaled to 12,954.24 million kip or equaled to 87,3 %. The reason of occurrence was due to the company obstructed and detained its numbers of palm trees in order to accommodate for the conceding areas that company has been running for the authorization from the government of Laos at Taoy District, Salavan Province. Therefore, the numbers of the distribution circulation of the palm seeding decreased.

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2. In 2018, the company set its goals for goods production to distribute.

   2.1. The company set an income goal from the production of the goods and distrusted the goods of Biodiesel B5 with the value of 51,000 million kip but the actual net income was only 34,364.91 million kip, which was lower than a set income goal that equaled to 16,635.09 million kip or equaled to 32.62%. The reason for the income decreased due to the numbers of quota of raw material importation (Diesel B0 was mixed with the imports) obtained very limited numbers. Besides, the company also distributed Biodiesel B100 for the customers with personal demands for some numbers with valued 204.55 million kip.

   2.2. The company set an income goal and fertilizer product distribution with the value of 21,648 million kip but the actual net income was only 21,026.7 kip or equaled to 97.13%. The reason for this outcome was from the decision of the company who decided to temporarily stop the imports due to the fertilizer raw substance material cost very high and this caused the numbers of sales reduced.

   2.3. The company set an income goal for the production and goods distribution of raw palm oil with the value of 2,520 million kip but the actual net income valued 4,100.74 million kip which was higher than such a set income goal or equaled to 62.73%. The reason was due to the demand of raw palm oil in the market increased so the sale was higher than a set income goal.

3. In 2018, the company set an income goal for instant goods, especially cooking oil and coconut juice with the value of 12,367.08 million kip but the actual net incomes were only 4,018.05 million kip, which was lower than the set income goal equaled to 8,349.03 million kip or equaled to 67.51%. The reason was due to the company decided to temporarily stop for the importation due to the cost were very high. Therefore, at the end of 2018, the company imported new products, which the profits per units were higher than cooking oil and the new products were MSG power with the circulation of 193.08 million kip and corn seeds with the circulation of the distribution of 124.09 million kip.

The company has an expectation for profit in 2018 with the value of 7,184.24 million kip and has the profit 89.80 kip/a share, but from the profit of the company in 2018, could perform value of 613.97 million kip and the profit was 7 kip/a share.

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ບ້ານ ວັດໄຕນ້ອຍທົ່ງ, ເມືອງ ສີໂຄດຕະບອງ, ນະຄອນຫຼວງວຽງຈັນ, ສປປ ລາວ
ໂທລະສັບ: 021 520 715, ແຟັກ: 021 520 715

Please be informed accordingly.

ບໍລິສັດ ລາວ ອາໂກຣເທັກ ມະຫາຊົນ
Lao Agro Tech Public Company

Oudom Keothavong
Chief Executive Officer