Lao People's Democratic Republic
Peace, independence, democracy, unity, permanent culture
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ບໍລິສັດ ລາວອາໂກຣເທັກ ມະຫາຊົນ
LAO AGROTECH PUBLIC COMPANY

Lao Agro Tech Public Company
Nong Kanku Village,
Na Xai Thong District Vientiane
Phone 030 9882809

No. 003 / LAT
Vientiane, date. 15 JAN 2025.

Dear : The Secretary General of the Lao Securities Commission.
The CEO of Lao Securities Exchange
Shareholders of Lao Agro tech Public Company
Subject : Submit the improvement plan for the lack of capital of Lao Agro Tech Public Company for the year 2024

- According to Regulation on the registration of shares (revised version) No. 007/23, dated September 12, 2023, Article 26.
- According to Notice on maintaining status as a listed company in the Lao Stock Market 575/LAT, dated May 16, 2024
- According to plan for the lack of capital of Lao Agro Tech Public Company for the year 2024 No. 089/LAT, dated 09 July 2024.
- According to plan for the lack of capital of Lao Agro Tech Public Company for the year 2024 No. 127/LAT, dated 14 October 2024.

The Lao Agro tech Public Company would like to report to you to inform you about the progress report on the implementation of the capital improvement plan of Lao Agro tech Public Company (LAT) No. 127/LAT, dated October 14, 2024. During the 3rd quarter of 2024. Through business operations, it is seen that the company has increased income from the sale of products and product services. An increase of 27.56% compared to the previous quarter, which is a total value of 12,150.71 million kip. The increase comes from the sale of the following products:.

Product list	**Income(million kip)**	**Increase(million kip)**	**Increase (decrease)**
Crude Palm oil:	8,941.81	311.05	3,27%
Palm Seeding :	0.60	(130)	(1,36%)
Palm oil meal :	1,894.01	1,552.24	16,30%
Fertilizer :	-	(185.80)	(1,95%)
Other :	1,314.29	1,077.52	11,31%
TOTAL :	12,150.71	2,625.11	27,56%

❖ The company will continue with the business plan

- The company's crude palm oil sales plan estimates sales based on the company's production. plus the needs of consumers.
- Palm Sales Plan: The company estimates sales based on current consumer purchasing needs.
- Fertilizer sales plan. The company will to fertilizer is promote the farmers, causing the palm yield in the last year to decrease a lot.
- Moreover, the company researches new technologies to reduce production costs

Therefore, please make this report for your information.

Learn with great respect
Lao Agro Tech Public Company



ເສດ ພັດທະນະມາດ
Zait PATTANAMAS