Lao People's Democratic Republic
Peace, independence, democracy, unity, permanent culture
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Nong Kanku Village,
Na Xai Thong District Vientiane
Phone 030 9882809

No. 127 / LAT
Vientiane, date. 14 OCT 2024

Dear : The Secretary General of the Lao Securities Commission.
The CEO of Lao Securities Exchange
Shareholders of Lao Agro tech Public Company
Subject : Submit the improvement plan for the lack of capital of Lao Agro Tech Public Company for the year 2024

- According to Regulation on the registration of shares (revised version) No. 007/23, dated September 12, 2023, Article 26.
- According to Notice on maintaining status as a listed company in the Lao Stock Market 575/LAT, dated May 16, 2024
- According to plan for the lack of capital of Lao Agro Tech Public Company for the year 2024 No. 089/LAT, dated 09 July 2024.

The Lao Agro tech Public Company would like to report to you to inform you about the progress report on the implementation of the capital improvement plan of Lao Agro tech Public Company (LAT) No. 089/LAT, dated July 09, 2024. During the 3rd quarter of 2024. Through business operations, it is seen that the company has increased income from the sale of products and product services. An increase of 10.08% compared to the previous quarter, which is a total value of 9,525.60 million kip. The increase comes from the sale of the following products:.

Product list	**Income(million kip)**	**Increase (decrease)**
Crude Palm oil:	8,631.0	27,22%
Palm Seeding :	130.1	(2,51%)
Palm oil meal :	342.0	(7,90%)
Fertilizer :	185.5	(8,82%)
Other :	237.0	2,09%
TOTAL :	9,525.6	10,08%

❖ The company will continue with the business plan

The company estimates that the sales of goods and services in the 4th quarter are expected to increase by 15%, which will be a total of 10,954.44 million kip in the 4th quarter of 2024

- The company's crude palm oil sales plan estimates sales based on the company's production. plus the needs of consumers.
- Palm Sales Plan: The company estimates sales based on current consumer purchasing needs.
- Fertilizer sales plan during 2019-2021. Due to the situation of covid-19, the company lacks fertilizer to promote the farmers, causing the palm yield in the last year to decrease a lot.
- Moreover, the company researches new technologies to reduce production costs

Therefore, please make this report for your information.

Learn with great respect
Lao Agro Tech Public Company

ບໍລິສັດ ລາວ ອາໂກຣເທັກ ມະຫາຊົນ
Lao Agro Tech Public Company

ເສດ ພັດທະນະມາດ
Zait PATTANAMAS