Lao People's Democratic Republic
Peace, independence, democracy, unity, permanent culture
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ບໍລິສັດ ລາວອາໂກຣເທັກ ມະຫາຊົນ
LAO AGROTECH PUBLIC COMPANY
Lao Agro Tech Public Company
Nong Kanku Village,
Na Xai Thong District Vientiane
Phone 030 9882809

No. 089 / LAT
Vientiane, date. 09 JUL 2024

Report on the future of lack of funds

Dear : **The Secretary General of the Lao Securities Commission Ofiice.**
The ceo of Lao Securities Exchange.
Shareholders of Lao Agrotech Public Company.

Subject: **Report on the progress of the implementation of the improvement plan to correct the lack of capital of the Lao Agrotech Company.**

- According to: Regulation on the registration of shares (revised version) No. 007/23, dated September 12, 2023, Article 26.
- According to: Notice on maintaining status as a listed company in the Lao Stock Market 575/LAT, dated May 16, 2024
- According to: plan for the lack of capital of Lao Agro Tech Public Company for the year 2024 No. 074/LAT, dated April 19,2024

Lao Agro Tech Public Company Has followed the plan to solve the deficiency according to the plan document for the stock market No. 074/LAT dated April 19.2024 the company has followed the annual budget plan for 2024 during 6 months of 2024 with the following details:

Product list		unit		Income (million kip)	Think as percentage of the plan
Crude palm oil:		800,71	Ton	18,651	33%
Palm Seeding	:	15,712	Trees	436	6%
Palm oil meal	:	309,17	Kg	1,139	38%
Fertilizer	:	75,55	Kg	1,126	22%
Other (vegetable oil/diesel oil)				157	

❖ The company will continue with the business plan

* Crude Palm Oil (CPO) Sales Plan: The company's CPO sales plan is based on a comprehensive assessment that considers production capacity, established customer base, and potential customer expansion opportunities in 2024.

* Palm Sales Plan: The palm sales plan is driven by current consumer demand and incorporates a strategic customer base growth initiative for 2024.

* Fertilizer Sales Plan (2019-2021): The company acknowledges the negative impact of the COVID-19 pandemic on fertilizer availability in previous years. To address this challenge, the company is implementing strategies to support farmers and revitalize palm tree production. As of February, reservations from farmers represent 33% of the projected sales volume.

* Palm Seedling Sales Plan: The company is pursuing certification for Lao Vieng palm varieties to pave the way for future exports. Sales projections will be determined based on the anticipated production volume for 2024.

* Fuel Sales Plan: The company's fuel sales plan will be analyzed and presented to the Ministry of Industry and Trade. To request an oil import quota..

Therefore, i made this report to you for your information

Learn with great respect
Lao Agro Tech Public Company
Director General

ບໍລິສັດ ລາວ ອາໂກຣເທັກ ມະຫາຊົນ Lao Agro Tech Public Company

ເສດ ພັດທະນະມາດ
Zait PATTANAMAS