PCD

Phousy Construction and Development Public

A Summary Report of Business Performance of the First Quarter of Year 2020



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Business Performance Report for Q1 of the year 2020

I. ABOUT PHOUSY CONSTRUCTION AND DEVELOPMENT PUBLIC COMPANY

Phousy Construction and Development Public Company (referred to as "the **Company**" or "**PCD**") is one of the service providers in Design and Engineering, Procurement and Construction (Design and EPC) management. These include: design engineering, prototype engineering, procurement of materials for engineering works, and constructions. The Company aims to provide construction services focusing in infrastructure projects, namely: road construction, erosion protection and other related infrastructure work.

The Company, **"Phousy Luang Prabang Road & Bridge Construction and Maintenance Sole Company Limited",** was established by **Mr. Siphone Outhoumphone (Mr. Siphone)** in 1997 with registered capital of LAK 10,000 million, at that time, the Company targeted to be the construction service provider especially in infrastructure project in order to support and facilitate the transportation in northern part of Lao PDR. The Company has experienced the exponential growth which has made it to become the leader in construction engineering services firm of the northern part of Lao PDR. In 2009, **Mr. Sithong Phommachith (Mr. Sithong)**, a young businessman with a vision, became the Company's successor from Mr. Siphone which had achieved exceptional infrastructure projects, such as 2 levels asphalt paving in the northern areas, urban by-pass of Luang Prabang province, earthmoving project for building the road along Lao PDR-Viet Nam-Cambodia borders, conducted the road maintenance work damaged by natural disasters and others.The Company has the potential and therefore has become a leader in infrastructure development due to the fact the Company possesses number of personnel with high level of competency, state-of-the art in construction engineering and technology, maintain consistent quality and standards, on time for project hand over, as well as the ability to build trust to the customers who are the project owner. At present, the Company name has been changed to **Phousy Construction and Development Public Company** to enable the expansion of service scope in comprehensive construction engineering services and act as a project developer in the future.

Year		Summary Company Outstanding Events
1997	:	Phousy Luang Prabang Road & Bridge Construction and Maintenance Sole Company Limited were established by Mr. Siphone Outhoumphone (Mr. Siphone) with the registered capital LAK 10,000 million to operate the construction business by attend the bidding from the government or the Ministry of Public Works and Transportation (MPWT) or PWT division, Luang Prabang Province. Mr. Siphone saw the difficulty of the transportation, or ground logistic due to inconvenient and dangerous road and with his vision to expand construction business by focusing on infrastructure construction in northern part of the country.
2004 - 2005	:	From the country's economic growth and expansion spreading through small and large city, the in-land logistic has become more important. Mr. Siphone had expanded construction business to Xayaburi and Bokeo District but still focus on infrastructure construction such as Road and Bridge. At that time, Mr. Sithong was responsible for Administrative and Site Management.

2009	:	Mr. Sithong is a young business man with vision, he was successor to run the construction business by transferred from Mr. Siphone to Mr. Sithong and still use the same name as "Phousy Luang Prabang Road & Bridge Construction and Maintenance Sole Company Limited".
2011	:	Mr. Sithong saw the rapid growth of Luang Prabang Province in crowded area so he advised the Board of Directors to present a project to PWT division of Luang Prabang province to build the by-pass road No.13 North from Kokngiew Village to Phonexay Village and concrete bridge crossing Nam Khan river by total project cost of LAK 209,907 million, which Company used its own working capital to be an advance investment on the construction.
2016	:	According to Annual General Meeting of shareholders on 18th October 2016, the Company has approved to amend the par value to LAK 2,000 per share, increased the registered capital from LAK 10,000 million to LAK 700,000 million and transformed itself from Phousy Luang Prabang Road & Bridge Construction and Maintenance Sole Company Limited to **"Phousy Construction and Development Public Company"**. According to Extraordinary General Meeting on 18th November 2016, the Company has approved to increase registered capital in amount of LAK 300,000 million by issuing initial public offering in amount of 150 million shares with par value LAK 2,000 per share in order to initial public offering (IPO) to be listed in Lao Securities Exchange (LSX) which increased the Company's registered capital to LAK 1,000,000 million after IPO.
2017		On May 9, 2017, the Lao Securities Commission Office has issued a letter no. 220/LSCO to Phousy Construction and Development Public Company to reduce par value from 2000 Kip per share to 1000 Kip per share which resulted in the reduction of the registered capital amount from 700,000 million Kip to 582, 000 Kip. The altered registered capital amount was reflected in the business registration issued by Ministry of Industry and Commerce on June 27, 2017. On October 2, 2017, the company has completed its new registration capital with an additional amount of 82,000 million Kip right after its closing of the IPO resulting in the new registered capital of 582,000 million Kip. On October 10, 2017, the company had its first day trading and officially listed in the Lao Stock Exchange which has common shares of 82 million shares of par value 1000 Kip per share. The opening trade price per share was 1300 kip per share and closing trade price was at 1350 Kip per share

II. CORE BUSINESS OPERATIONS

Vision

Phousy Construction and Development strives to pioneer the construction, technology and development in Lao PDR and expanded our business to ASEAN countries.

Mission

Our mission is to provide the best services with international standards in all areas such as high quality, timely delivery, attention to details, honesty and fairness to our partners and customers.

Values

P: Performance that is unrivalled

C: Comprehensive customer relations as the top priority

D: Delivery of on-time high quality work

III. ORGANIZATIONAL STRUCTURES

Board of Directors of PCD



ท่าน สีทอง พิมมะจิด

ประธานสะพาบริหาน

Mr. Sithong PHOMMACHITH

Chairman



ท่าน บุนมี มะนิวง

รองประธานสะพาบริหาน / สะมาชิกอิดสะหูะ

Mr. Bounmy MANYVONG

Vice Chairman / Independent Member



ท่าน สีทา พิมมะจิด

สะมาชิกสะพาบริหาน / ผู้อำนวยการใหญ่

Mr. Sitha PHOMMACHITH

Member / Chief Executive Officer



ท่าน พูโขง อ้วนละมะนี สะมาชิก

สะมาชิกสะพาบริหาน

Mr. Phoukhong OUANLAMANY

Member



ท่าน นันทะลัด ทิละกุน

สะมาชิกอิดสะหูะ

Mr. Nanthalath THILAKUN

Member / Independent Member

Managing Directors of PCD



ທ່ານ ສີທາ ພົມມະຈິດ
ຜູ້ອຳນວຍການໃຫຍ່
Mr. Sitha PHOMMACHITH
Chief Executive Officer



ທ່ານ ອຳໄພວັນ ຈັນທະພາລີ
ຜູ້ຊ່ວຍຜູ້ອຳນວຍການໃຫຍ່ຝ່າຍປະຕິບັດການ
Mr. Amphaivanh CHANHTHAPHALY
Chief Operations Officer



ທ່ານ ອານໂນໄລ ສີທາຣາດ
ຜູ້ຊ່ວຍຜູ້ອຳນວຍການໃຫຍ່ຝ່າຍການເງິນ
Mr. Anolay SIHARATH
Chief Financial Officer



ທ່ານ ດວງ ປະທຸມລັກ
ພະແນກ ຈັດຕັ້ງ ບໍລິຫານ
Mr. Duang PATHOUMLACK
Head of HR and Administration Department



ທ່ານ ພຸດທະເສນ ພົມມີໄຊ
ພະແນກ ພັດທະນາທຸລະກິດ ແລະ ການຕະຫຼາດ
Mr. Phoutthasen PHOMMIXAY
Head of Business Development and Marketing Department



ທ່ານ ວິລະຄົມ ພິລາກຸນ
ພະແນກ ອອກແບບ ແລະ ສຳຫລວດ
Mr. Vilakhom PHILAKOUN
Head of Design and Survey Department



ທ່ານ ເກດສະໜາ ຈັນທະວົງ
ພະແນກ ກໍ່ສ້າງ ເຕັກນິກ
Mr. Kethsana CHANHTHAVONG
Head of Construction and Monitoring Deparment



ທ່ານ ນາງ ໄຮທອງ ພົມມະຈິດ
ພະແນກ ການບັນຊີ ການເງິນ
Mrs. Haithong PHOMMACHITH
Head of Finance and Accounting Deparment



ທ່ານ ບຸນທິດ ທອງສັກດີ
ພະແນກ ພະແນກສາງ
Mr. Bounthod THONGSACKDY
Head of Inventory Department



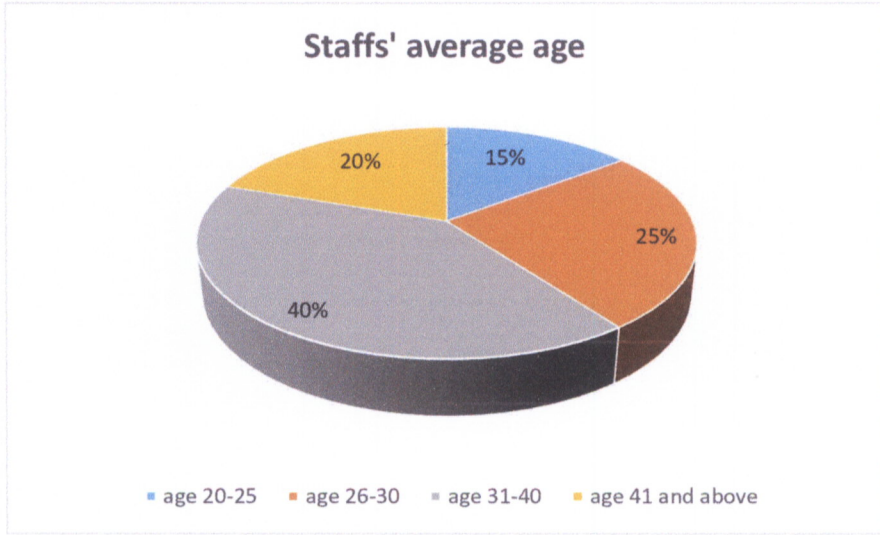
ທ່ານ ຄອນສະຫວັນ ທຳວົງສິດ
ພະແນກ ຈັດຊື້ຈັດຈ້າງ
Mr. Khonesavanh THAMVONGSITH
Head of Procurement Department

IV. SUMMARY OF BUSINESS PERFORMANCE REPORT FOR Q1 OF THE YEAR 2020

Human Resource Management

In regard to the human resources management aspect, in the first quarter of 2020 PCD has focusing an organizational Re-structure to be aligned with the structure and conditions of the Lao Securities Exchange. Social welfare provides better care for employees in the organization, works day by day and has annual leave according to Lao Labor Law. And implemented the order of No.06/ນຍ To combat and prevent the outbreak of COVID 19 strictly.

- Total number of staff as off 31/03/2020: 177 staffs
- Staff turn-over: 0 %
- Staff released off duty: 0
- Staff Promotion: 0 staffs



➢ **Remuneration and Social Welfare**

- No Salary increases for staffs

➢ **Organize activities for unity of staffs**

- Not active in action due to outbreak COVID-19 To protect the lives of employees within the company, strictly follow the order of PM 06 / ນຍ.

➢ **Capacity building for staff**

- In the first quarter of 2020, there was no activities

Marketing

As a service provider of comprehensive engineering by emphasizing on infrastructure developments services which the majority of the project owners are the government sector. Therefore, our marketing strategy focus on the government sector by transferring the projects on a quality and on-time basis which is an important factor for the project owner that will trust on a quality provided by the Company which create an opportunity to get more jobs in the future. In addition, the Company has built good relationship with the government sector by provide and exchange the construction information along with the studies, exploration of addition areas for road project developments which creates a better chance of winning the bidding.

Currently, our company is continuing to survey the new corridor of the Vientiane-Pakse Highway construction project worth around US $ 4 billion to design, evaluate and propose to the project owner and sign a construction contract. In the real estate project by constructing a 4-5-star hotel in Vientiane and Luang Prabang, a modern village of 200,000 low-income guests around the country is joining forces to seek outside funding to develop the project..

- **Characteristics of Target Customers**

Our target customers are divided into the government and private sectors especially on the infrastructure development projects in the northern part of the country covering the whole country. In the future, the Company's Marketing plans have been focusing on private sectors and sector of construction development for small, medium and mega size projects consecutively.

- **Project Bidding**

The distribution channel of the Company is getting contracts from the government by submitting the bidding documents to quote the prices and negotiate the works with the project owner. The Company then receives the project bidding documents to evaluate the quotation. From time to time, the Company propose the project directly to the project owner to get an approval of the project. However,

the project owner shall inspect the possibility of that road construction or project; the feasibility study is needed to mitigate the competition risk in the bidding.

- **Competitive Strategy**

The Company has a policy to increase the work in construction from the government and private sectors. To achieve our target to be a leader in construction and country's development, the Company has planned to expand the business in the ASEAN Community. In order to have a competitive advantage and achieve the target, the Company has developed competitive strategies as followed:

A. Comprehensive construction service company

The Company is a comprehensive construction provider which are prompt to submit the project proposal or enter the bidding competition of both government and private project that have put readiness to the Company to be a leading industrial developer of the country, the Company plans to invest in infrastructure development projects and property development projects with personnel with experienced in construction engineering, use of modern technology, and aim for bigger and more complex projects. The abundance of construction materials and experienced workers have contributed a success to the Company.

B. Quality and standard of the work

Maintaining the quality and standard of work is the reason that the Company has been successful. From the beginning history of the Company, the Company managed to complete the work on time, with reliability and quality of work based on the contract, serves the customers with sincerity, detailed, and honestly.

C. Submitting the work on time

The infrastructure development work, especially on the road construction is a time-consuming project. Therefore, the Company must hand over the works on time as planned. The Company is well known for the submitting the work on time which is an important factor for the Company's success that requires long-term responsibility.

The Company has a systematic management by planning in each phase with continuous personnel empowerment to ensure effective implementation of work to finish on time.

D. Pays attention on the detail of the project

The Company pays the attention on the details in all projects with high experienced managers and engineers, expert in the road, bridge and other construction projects in order to monitoring all project activities which have contributed to the improvement continuously and therefore the decrease the construction costs in various ways. Moreover, the Company aims to achieve that target by developing management concept, use of modern technology to improve the performance as well as to decrease the construction costs.

E. Being honest and fair to our colleagues

As being honest, sincere, and fair for all related stakeholders including the project owner, designer, and supervisor. Due to the fact that the designer knows the project in details. From the principles of being honest and sincere, these have led us to become a well-known company, with a good relationship among the supervisors, designers, and colleagues.

F. Being reliable and trusted by our customers

From the Company's previous success, the Company is reliable and trusted by the customers and the project owner. Since then, the Company has been regularly contacted by the government sector to attend the bidding competition.

Organizational Strategy

From the ambition to provide the best services to gain credibility and trust amongst customers, we are ready to move forward to the future:

- Increase customer base to private sector for small, medium and mega size infrastructure development projects.
- Initiate real estate development portfolio to accommodate the growth of the cities in the country.
- Maintain trust and credibility of the existing customers who worked with us for 20 years by ensuring quality, standards, timely delivery and honesty with details oriented.

TAX

Phousy Development and Construction Public Company was fully registered under the Laws of Lao PDR, especially Law of Taxation which is strictly implemented based on the following table on the payment of tax:

The State Tax in the Q1 of Year 2020

Item	Details	Units	Total value (kip)
1	Value Added Tax		-
2	Payroll Tax		-
3	Profit Tax		-
4	Other Tax		1.172.000
	Total		**783,837,113**

Note: The tax figures are zero, since the period of 01-03 / 2020 was spread by COVID 19 the PCD Office has stopped operating as per order 06 / PM and for business performance figures are based on the financial statements.

Managing Director

Phousy Construction and Development Public

Mr. Sitha PHOMMACHITH

Summary of Business Operation for Q1 of the Year 2020

Phousy Construction and Development Public
Financial Report
for ending at 31 March, 2020

Phousy Construction and Development Public Company

Statement of financial position
As at 31 Mach 2020

Assets	Notes	31 March 2020 Million LAK	Audited 2019 Million LAK
Current assets			
Cash and cash equivalents	4	36	195
Trade and other receivables, net	5	181,698	181,442
Inventories		318	318
Other current assets	6	7,489	7,698
Total current assets		**189,541**	**189,653**
Non- current assets			
Property plant and equipment, net	7	473,593	474,530
Intangible assets, net		-	-
Long-term loan to related party	8	861	861
Total Non-current assets		**474,454**	**475,391**
Total assets		**663,995**	**665,044**
Liabilities and equity			
Liabilities			
Current liabilities			
Trade and other payables	9	46,818	45,743
Current portion of long-term borrowings - financial institutions	10	38,422	38,422
Current portion of long-term borrowings - related parties	10	4,200	4,200
Profit tax payable	11	8,486	8,486
Other current liabilities	12	47,561	46,323
Total current liabilities		**145,487**	**143,174**
Non- current liabilities			
Long-term borrowings – related parties	10	11,800	11,800
Total Non-current liabilities		**11,800**	**11,800**
Total liabilities		**157,287**	**154,974**
Equity			
Authorised share capital		582,000	582,000

Share premium	13	12,540	12,540
Retained earnings/(deficit)			
Appropriated legal reserve	14	11,572	11,572
Unappropriate		(99,404)	(96,042)
Total equity		**506,708**	**510,070**
Total liabilities and equity		**663,995**	**665,044**

Mr. Sitha PHOMMACHITH
Managing Director
Date: 29 May 2020

Mr. Anolay SIHARATH
Chief Financial Officer
Date: 29 May 2020

Phousy Construction and Development Public Company

Statement of income
For the year ended 31 March 2019

	Notes	31 March 2020 Million LAK	Audited 2019 Million LAK
Revenue from construction		-	5,590
Cost of construction	16	(1,445)	(7,603)
Gross profit		**(1,445)**	**(2,013)**
Other income		- 1,941	4,109
Other income from impairment		1,941	1,941
Impairment loss		-	-
Administrative expenses	16	(571)	(3,361)
Foreign exchange loss		(29)	(796)
Interest expenses	17	(1,313)	(8,521)
Loss before income tax expenses		**(3,358)**	**(8,641)**
Profit tax expenses	18	-	(149)
Loss for the year		**(3,358)**	**(8,790)**
Earnings per share			
Basic earnings (loss) per share	19	(5.77)	(15.10)

Mr. Sitha PHOMMACHITH
Managing Director
Date: 29 May 2020

Mr. Anolay SIHARATH
Chief Financial Officer
Date: 29 May 2020

Phousy Construction and Development Public Company

Statement of changes in equity
For the year ended 31 March 2019

	Note	Share capital (Note 13) Million LAK	Share premium (Note 13) Million LAK	Retained earnings/(deficit) Legal reserve (Note 14) Million LAK	Retained earnings/(deficit) Unappropriate Million LAK	Total Million LAK
Opening balance 1 January 2020		582,000	12,540	11,572	(96,042)	510,070
Loss for the year		-	-	-	(3,358)	(3,358)
Ending balance 31 March 2020		582,000	12,540	11,572	(99,400)	506,712
Opening balance 1 January 2019		582,000	12,540	11,572	(87,252)	518,860
Dividend paid		-	-	-	-	-
Loss for the year		-	-	-	(8,790)	(8,790)
Ending balance 31 December 2019		582,000	12,540	11,572	(96,042)	510,070

Mr. Sitha PHOMMACHITH
Managing Director
Date: 29 May 2020

Mr. Anolay SIHARATH
Chief Financial Officer
Date: 29 May 2020

Phousy Construction and Development Public Company

Statement of cash flows
For the year ended 31 March 2019

	Notes	31 March 2020 Million LAK	Audited 2019 Million LAK
Cash flows from operating activities:			
Loss before income tax for the year		(3,358)	(8,641)
Adjustments:			
Foreign exchange loss		-	-
Depreciation charges	7	937	4,190
Amortisation charges		5	5
Interest expense	17	1,313	8,521
Allowance for doubtful account expenses		-	-
Impairment loss		-	-
Other income from impairment		-	(1,941)
Operating loss before working capital changes		**(1,103)**	**2,134**
Changes in working capital:			
- Trade and other receivables		1,685	6,087
- Inventories		1	5
- Other current assets		209	(3,625)
- Other non-current assets		-	-
- Trade and other accounts payable		1,074	(2,408)
- Other current liabilities		46	5,489
Cash generated from operations		1,913	7,683
Income tax paid		-	(143)
Net cash generate from operating activities		**1,913**	**7,539**
Cash flows from investing activities :			
Purchases of property plant and equipment	7	5	(8)
Purchases of intangible assets		-	-
Net cash used in investing activities		**5**	**(8)**
Cash flows from financing activities :			
Proceeds from borrowings	10	-	10,515
Repayments of borrowings	10	-	(9,600)
Dividend paid		-	-
Interest paid		(2,076)	(8,305)
Net cash from financing activities		**(2,076)**	**(7,390)**
Net (decrease) in cash and cash equivalents		(159)	141
Cash and cash equivalent at the beginning of the year	4	195	54
Effect of exchange rate changes on cash and cash equivalent		-	-
Cash and cash equivalent at the end of the year	4	**36**	**195**



Mr. Sitha PHOMMACHITH
Managing Director
Date: 29 May 2020

Mr. Anolay SIHARATH
Chief Financial Officer
Date: 29 May 2020

1. General information

Phousy Construction and Development Public Company is a public company. The address of the Company's registered office is at Continental Plaza Hotel, Nongbuathong-Tai Village, Sikhottabong District, Vientiane Capital, Lao PDR.

The principal businesses of the Company are construct, repair and maintenance road, bridge and others. There is only one customer which is Government of Lao PDR (GoL).

The Company was listed on the Lao Securities Exchange (LSX) market on 10 October 2017.

These financial statements were authorised for issue by managing director on 01 Jun 2020.

These financial statements were authorised for issue by managing director but not yet audit.

2. Accounting policies

The principal accounting policies applied in the preparation of the financial statements are set out below:

2.1 Basis of preparation

The accompanying financial statements have been prepared in accordance with the Company's principal accounting policies as described below and have been prepared generally under the historical cost convention.

According to the Accounting Law and Regulation on accounting and auditing in securities sector under Securities Commission Office in Lao PDR, all listed companies are required to prepare its financial statements in accordance with International Financial Reporting Standards (IFRSs) as generally accepted accounting principles. At present, Securities Commission Office is still flexible and allows listed companies to apply their own significant accounting policies, but they also encourage listed companies to fully adopt the IFRSs as it will be enforced in the future. In Lao PDR, there are significant differences between the companies' own accounting policies and the IFRSs, in many areas such as revenue recognition, property, plant and equipment, leases, current and deferred income tax and pre-operation costs. Hence, users of the financial statements should therefore be aware and understand these differences and how these will affect their interpretation and decision making.

The preparation of financial statements requires management to make estimates and assumptions that affect the reported assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the revenues and expenses in the reported periods. Although these estimates are based on management's knowledge of current events and actions, actual results may materially differ from those estimates.

2.2 Foreign currency transactions

Items included in the financial statements are recorded using Lao Kip ("LAK").

Foreign currency transactions are translated into LAK using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currency are translated into LAK at the exchange rates prevailing at the balance sheet dates. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of income.

2.3 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings in current liabilities, if any.

2.4 Trade and other receivables

Trade accounts receivable are carried at the original invoice amount and subsequently measured at the remaining amount less any allowance for doubtful receivables based on a review of all outstanding amounts at the year-end. Management consider provision for allowance for doubtful account when the outstanding balance is over 3 years.

No provision made on outstanding balances of loan to related parties, trade and receivables and other receivables from related parties.

2. Accounting policies (Continued)

2.5 Inventories

Inventories are stated at the lower of the purchase cost and net realisable value. The cost is determined using the weighted average method. The purchase cost comprises both the purchase price and costs directly attributable to the acquisition of the inventory, such as import duties and transportation charges, less all attributable discounts, allowances or rebates from suppliers. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Allowance is made, where necessary, for obsolete, slow-moving and defective inventories.

2.6 Property, plant and equipment

All other property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to statement of income during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to their residual values over their estimated useful lives, as follows:

Asset types	Years
Building	10
Vehicle	10
Office equipment	5
Furniture and fixture	5

Gains or losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other (losses)/gains – net' in statement of income.

2.7 Borrowings

Borrowings are recognised initially at cash proceed received.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

All borrowing costs are recognised in statement of income in the period in which they are incurred.

2. Accounting policies (Continued)

2.8 Revenue recognition

Revenue comprises the invoice value net of rebates and discounts, if any. Revenue from the construction and services are recognised when the goods or services are transferred or delivered and accepted by the buyer.

Other income is recognised on the following basis:

- Interest income is recognised on a time-proportion basis, taking into account the principal outstanding and interest rate over the period to maturity, when it is determined that such income will be accrued to the Company.
- Other income is recognised on an accrual basis.

2.9 Taxation

The Company records corporate income tax on an accrual basis. The Company does not recognise corporate income tax payable or receivable in future periods for temporary differences. Currently there are vary tax practices in Lao PDR. Income tax expenses are recognised based on the operating result for the year after adjustments for non-deductible expenses and other transactions under the related Lao Tax Law at the relevant tax rate or revenue from sale or service multiplied with pre-determined profit rate and profit tax rate. According to the practice of tax payment between the Company and tax authority, profit tax is calculated by base on second option (Note 17).

In Lao PDR, income tax returns are reviewed in details by the relevant authorities on a regular basis. Tax issues raised during the reviews may require judgments and interpretations by the relevant authority. Tax reviews may result in additional tax payments or refunds as necessary. Such additional payment or refund is recognised as income tax expenses in the year in which the reviews are completed.

2.10 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated, except for the provision for employee benefits as described in Note 2.11.

2.11 Employee benefits

According to the Lao Labor Law, when staff retire and meet the certain criteria as mentioned in Lao Labor Law. Therefore, the Company has obligation to pay to the staff for retirement expenses.

Provisions for employee benefits are not accrued in each year. The liability recognised in the statement of financial position and related expenses are recognised in the income statement based on actual amount due at the time of employees retire.

4. Cash and cash equivalents

	31 March 2020 Million LAK	Audited 2019 Million LAK
Cash on hand	17	145
Deposits held at call with financial institutions	19	50
	36	**195**

Cash on hand includes petty cash for day to day operation.

Deposits held at call with financial institutions represents cash deposited with reputable local banks in currencies, US dollars, Thai baht and Lao kip in current accounts with none interest.

5. Trade and other receivables, net

	31 March 2020 Million LAK	Audited 2019 Million LAK
Trade account receivables	316,064	315,662
Less: Allowance for doubtful debt	(264,149)	(264,149)
Trade accounts receivable, net (a)	51,915	51,513
Amount due from Phousy Group	64,491	64,491
Short-term loan to Phousy Group	64,841	65,035
Other receivable	451	403
	181,698	**181,442**

(a) The outstanding trade receivable balance as at 31 December is aged as follows:

	31 March 2020 Million LAK	Audited 2019 Million LAK
Not yet due	-	-
Overdue:		
0-3 months	402	1,042
3-6 months	1042	569
6-12 months	569	-
Over 1 year	46,896	46,896
Over 2 years	1,680	1,680
Over 3 years	265,475	265,475
Trade and other receivables, net	315,662	315,662
Less Allowance for doubtful debts*	(264,149)	(264,149)
	51,915	**51,513**

*The Company has only one customer, Government of Laos (GoL), which will consider provision for doubtful account in some certain criteria. Although there was no default payment from GoL in the past however management considered to set up allowance for doubtful account 100% for outstanding balance over 3 years for conservative in 2019.

6. Other current assets

	31 Mach 2020 Million LAK	Audited 2019 Million LAK
Interest receivable from related party*	7,417	7,417
Advances to supplier	-	206
Prepayment	28	28
Advances to staff	44	47
	7,489	**7,698**

* Interest receivable from related party – related from loan to Phousy Group in Note 5.