Financial Statements for the First Quarter ended 31 March 2025



ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ

Souvanny Home Center Public Company

Content

I. Statement of Financial Position 2-3
II. Statement of income (For first quarter) 4
III. Statement of Changes in Equity 5
IV. Statement of Cash Flows 6-7
1. General information 8
2. Basis of preparation 9
3. Cash and cash equivalents 10
4. Short-Term deposit 10
5. Trade and other receivables, net 10
6. Inventories, net 11
7. Other current assets 11
8. Property, plant and equipment, net 12
9. Intangible assets 12
10. Other non-current assets 12
11. Trade and other payables 12
12. Borrowings from a financial institution 12
13. Long-term borrowings from debentures 13
14. Reserve 14
Legal reserve 14
Other reserve 14
15. Dividend 14
16. Income tax expense 15
17. Basic earnings per share 15
18. Related party transactions 16
18.1 Income and expenses 16
18.2 Outstanding related party transactions 16
18.3 Key management compensation 16
19. Selling and Administrative expenses. 17
20. Commitment and significant transactions 17

Souvanny Home Center Public Company
Statement of Financial Position
For the First Quarter period ended 31 March 2025

	Notes	31 March 2025 LAK	31 December 2024 LAK
Assets			
Current assets			
Cash and cash equivalents	3	38,919,940,948	18,620,031,453
Term deposit	4	52,869,105,000	31,899,172,500
Trade and other receivables, net	5	10,938,281,155	9,506,989,027
Inventories, net	6	484,459,374,075	492,761,257,919
Other current assets	7	41,426,389,507	37,382,604,013
Total current assets		628,613,090,685	590,170,054,912
Non-current assets			
Fixed assets under purchasing or constructing		93,556,120,301	86,445,154,337
Property, plant and equipment, net	8	423,284,357,081	426,732,466,152
Intangible assets, net	9	701,325,825,228	698,577,813,801
Other non-current assets	10	13,981,320,090	14,202,483,420
Total non-current assets		1,232,147,622,700	1,225,957,917,711
Total assets		**1,860,760,713,385**	**1,816,127,972,622**

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of Financial Position
For the First Quarter period ended 31 March 2025

	Notes	31 March 2025 LAK	31 December 2024 LAK
Liabilities and equity			
Current liabilities			
Bank overdraft and short-term borrowings	12	47,892,512,775	67,390,661,817
Trade and other payables	11	82,370,564,594	58,576,579,443
Current portion of long-term borrowings	12	29,064,526,070	24,031,020,120
Profit tax payable		14,946,245,053	11,293,089,759
Deposits from customers		4,918,150,703	4,342,244,971
Other current liabilities		13,953,143,447	19,728,450,938
Total current liabilities		193,145,142,642	185,362,047,048
Non Current liabilities			
Long-term borrowings from financial institut	12	48,685,846,688	35,347,370,505
Long-term borrowings from debentures	13	65,546,320,500	66,233,252,250
Total non current liabilities		114,232,167,188	101,580,622,755
Total liabilities		307,377,309,830	286,942,669,803
Equity			
Share capital			
Authorized share capital			
Ordinary shares 165 million shares at par value of LAK 2,000		330,000,000,000	330,000,000,000
Issued and paid-up share capital			
Ordinary shares 165 million shares at par value of LAK 2,000		330,000,000,000	330,000,000,000
Premium on share capital		24,735,724,722	24,735,724,722
Retained earnings			
Appropriated - legal reserve	14	26,027,348,763	26,027,348,763
Appropriated - Other reserve	14	25,777,348,763	25,777,348,763
Unappropriated		295,262,267,830	277,057,393,457
Translation adjustments		851,580,713,476	845,587,487,113
Total equity		1,553,383,403,555	1,529,185,302,819
Total liabilities and equity		**1,860,760,713,385**	**1,816,127,972,622**

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of comprehensive income
For the First Quarter period ended 31 March 2025

	Notes	31 March 2025 LAK	31 March 2024 LAK
Revenue from sales		240,846,971,243	231,488,824,877
Cost of sales		(178,440,456,246)	(173,017,309,090)
Gross profit		**62,406,514,997**	**58,471,515,787**
Other incomes		889,187,579	747,440,997
Selling expenses		(24,403,392,282)	(21,954,920,282)
Administrative expenses		(15,794,296,767)	(12,059,425,709)
Finance costs		(2,274,783,119)	(1,918,722,387)
Foreign exchange loss, net		994,774,525	(836,048,115)
Profit before income tax expense		**21,818,004,933**	**22,449,840,291**
Income tax expense	16	(3,613,130,560)	(3,692,147,040)
Net profit for the period		**18,204,874,373**	**18,757,693,251**
Earnings per share			
Basic earnings per share	17	110	114

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of changes in equity
For the First Quarter period ended 31 March 2025

	Notes	Issued and paid-up ordinary shares	Premium on share capital	Legal reserve	Other reserve	Unappropriated retained earnings	Translation adjustments	Total equity
		LAK	LAK	LAK	LAK	LAK	LAK	LAK
Opening balance 1 January 2024		330,000,000,000	24,735,724,722	20,181,970,566	19,931,970,566	250,094,367,876	869,765,106,550	1,514,709,140,280
Legal reserve		-	-	-	-	-	-	-
Other reserve		-	-	-	-	-	-	-
Net profit for the period		-	-	-	-	18,757,693,251	-	18,757,693,251
Dividend paid		-	-	-	-	-	-	-
Translation adjustments		-	-	-	-	-	24,158,440,215	24,158,440,215
Ending balance 31 March 2024		330,000,000,000	24,735,724,722	20,181,970,566	19,931,970,566	268,852,061,127	893,923,546,765	1,557,625,273,745
Opening balance 1 January 2025		330,000,000,000	24,735,724,722	26,027,348,763	25,777,348,763	277,057,393,458	845,587,487,113	1,529,185,302,819
Legal reserve		-	-	-	-	-	-	-
Other reserve		-	-	-	-	-	-	-
Net profit for the period		-	-	-	-	18,204,874,373	-	18,204,874,373
Dividend paid		-	-	-	-	-	-	-
Translation adjustments		-	-	-	-	-	5,993,226,363	5,993,226,363
Ending balance 31 March 2025		330,000,000,000	24,735,724,722	26,027,348,763	25,777,348,763	295,262,267,831	851,580,713,476	1,553,383,403,555

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of Cash flows
For the First Quarter period ended 31 March 2025

	Notes	31 March 2025 LAK	31 March 2024 LAK
Cash flow from operating activities:			
Net profit before income tax for the period		21,818,004,933	22,449,840,291
Adjustments for:			
Depreciation		7,129,509,082	6,827,159,221
Amortisation		-	-
Gain from disposes of property, plant and equipment		71,012,051	5,174,792.55
Gain/Loss on exchange rate		7,598,044,366	2,671,890,536
Interest expense		2,274,783,119	1,918,722,387
Inventories provision (reversal)		277,026,530	525,476,435
Trade and other receivables provision (reversal)		1,545,527	(1,035,807,078)
Allowance for sale return of trade receivable		(60,035,757)	1,162,860,867
Operating profit before working capital changes		39,109,889,852	34,525,317,451
Changes in operating assets and liabilities			
- Trade and other receivables		(1,335,404,039)	(1,533,079,424)
- Inventories		9,963,243,476	467,578,671
- Other current assets		(3,619,700,733)	(12,397,548,953)
- Trade and other accounts payable		22,647,668,629	23,183,481,813
- Deposits from customers		558,824,544	(280,193,809)
- Other current liabilities		(5,838,041,826)	(7,159,291,765)
Cash generated from operations		61,486,479,903	36,806,263,985
Interest paid		(2,289,655,040)	(1,960,402,688)
Income tax paid		(8,600,000,000)	-
Net cash used in operating activities		50,596,824,863	34,845,861,297
Cash flows from investing activities :			
Term deposit		(20,969,932,500)	-
Purchases of plant and equipments		(8,260,157,823)	(19,308,831,532)
Purchases of computer software		0	(37,719,913)
Proceeds from disposals of property, plant and equipments		-	-
Net cash used in investing activities		(29,230,090,323)	(19,346,551,445)

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of Cash flows
For the First Quarter period ended 31 March 2025

	Notes	31 March 2025 LAK	31 March 2024 LAK
Cash flows from financing activities :			
Proceeds from a short-term borrowing		84,860,788,124	81,101,610,430
Repayment on a borrowings from bank		(86,391,097,966)	(87,410,838,478)
Proceeds from debentures		-	-
Dividend paid		-	-
Net cash used in financing activities		(1,530,309,842)	(6,309,228,048)
Net decrease in cash and cash equivalents		19,836,424,698	9,190,081,803
Cash and cash equivalent at the beginning of the period		18,620,031,453	97,622,510,973
Effect of exchange rate changes on cash and cash equivalents		463,484,797	(400,367,366)
Cash and cash equivalent at the end of the period		**38,919,940,948**	**106,412,225,410**
Significant non cash items			
Other payables from purchases of plant and equipments		915,892,500	-
Interest payable		14,871,921	41,680,300

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 08 May 2025

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 08 May 2025

The accompanying notes on pages 8 to 17 are an integral part of financial information.

1. General information

Souvanny Home Center Public Company ("the company") is a public company which is listed on the Lao Securities Exchange (LSX) and is incorporated and domiciled in Lao PDR. The Company operates under the latest Business License No. 3271/ERO dated 29 August 2024. The principal business operation of the Company is to operate a one-stop shopping-home centre which provides both services and full-range products from construction material to home supplies and decoration such as, tile, sanitary ware, paint, home and office decoration material, furniture and others. Moreover, the Company also has services including the product recommendation to customers, interior design for kitchen and restroom, and product delivery.

The Company's head office is located at number 366 Ban Phonetongsavath, Chanthabuly District, Vientiane Capital, Lao PDR. The Company has 8 branches in Lao PDR, 3 branches in Vientiane Capital and 5 branches in provinces, including:

- Phonetongsavath branch locates at No366, Phonetongsavath Village, Chathabouly District, Vientiane Capital;
- Srikai branch locates at 13 North Rd, Nahae Village, Sikhottabong District, Vientiane Capital;
- Xokyai branch locates at 450 Rd, Xokyai Village, Sikhottabong District, Vientiane Capital;
- Pakxan branch locates at 13 South Rd, Sisaart Village, Pakxan District, Borlikhamxay Province;
- Pakse branch locate at No 13 Rd, Karng Village, Pakse Capital City, Champasak Province;
- Thakhaek branch locates at Phonphim Village, Thakhaek District, Khammuan Province;
- Savannakhet branch locates at 9 Rd, Phonesavarngnuea Village, Kaysone Phomvihan City, Savannakhet Province;
- Luangphabang branch locate at 13 North Rd, Phonexay village, Luangphabang City, Luangphabang Province.

The Company also has 3 branches which are under construction, including:

- Somsanouk branch locate at T5 Rd, Somsanouk village, Hardsaiyfong district, Vientiane Capital;
- Udomxay branch located at 13 North Rd, Nasao village, Xay District, Udomxay Province;
- Vangvieng branch located at 13 North Rd, Khanmark village, Vangvieng district, Viengchan Province.

These financial statements were authorised for issue by the Board of Directors on 08 May 2025.

2. Basis of preparation

2.1 Accounting policies

The accompanying financial statements have been prepared in accordance with the Company's principal accounting policies as described below and have been prepared generally under the historical cost convention.
According to the Accounting Law No.46/NA dated 20 November 2023, public interest entities, including listed companies should apply International Financial Reporting Standards ("IFRS") in preparing their annual financial statements. In accordance with the Official Letter No. 1137/MOF dated 27 April 2020 by the Ministry of Finance, public interest entities are allowed to delay the application of IFRS until 1 January 2026 onwards. The management is presently preparing action plan for implementation IFRSs in accordance with announcement.

2.2 Significant accounting judgements, estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed below.

Taxes
Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to taxable income and expenses already recorded. The Company establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authority of Lao PDR. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulation by the taxable entity and the responsible tax authority. Such differences in interpretation may arise depending on the conditions prevailing in Lao PDR.

Impairment of trade receivables
The Company has established the allowance for doubtful accounts to reflect the impairment of trade receivables, related to the provision of loss from unbillable customers. The allowance for doubtful accounts is the effect of the Company's estimation of future cash inflow, with that assessment being based on the consideration of historical collection experience, known and identified instances of default and consideration of market trends.

Allowance for a decrease in the value of inventories The Company has established an allowance for the decrease in value of inventories to reflect the net realisable value from inventories. The allowance for a decrease in the value of inventories is the effect of the Company's analysis of obsoleted inventories and forecasts of future sales. The balance of inventories will be written-off once the inventories are obsolete and are unable to be sold.

3. Cash and cash equivalents

	31 March 2025 LAK	31 December 2024 LAK
Cash on hand	503,263,569	684,574,488
Deposits held at call with financial institutions	38,416,677,379	17,935,456,965
Cash and cash equivalents	**38,919,940,948**	**18,620,031,453**

Cash on hand includes petty cash and cash from sales that is for general use.

Deposits held at call with financial institutions represents cash deposited with reputable local banks in 4 currencies, US dollars, Thai baht and Lao kip and China Yuan in current accounts.

4. Short-Term deposit

	31 March 2025 LAK	31 December 2024 LAK
Short-Term deposit	52,869,105,000	31,899,172,500

As at 31 March 2025, the term deposits at a domestic bank are in USD with terms from 3 months to 6 months at interest rates raging from 1.35 % to 2.10 % per annum.

5. Trade and other receivables, net

	31 March 2025 LAK	31 December 2024 LAK
Trade accounts receivables	14,857,361,419	13,409,175,790
Less allowance for doubtful debt	(3,919,080,264)	(3,902,186,763)
Trade and other receivables, net	10,938,281,155	9,506,989,027

The Outstanding trade accounts receivable balance as 31 March 2025 is aged as follows:

	31 March 2025 LAK	31 December 2024 LAK
Not yet due	7,793,673,818	7,950,921,596
Past due:		
1 – 3 months	2,728,791,373	1,489,591,946
3 - 6 months	416,738,743	66,475,485
6 - 12 months	66,837,028	-
Over 12 months	3,851,320,640	3,902,186,763
Trade and other receivables, net	14,857,361,602	13,409,175,790
Less allowance for doubtful debt	(3,919,080,447)	(3,902,186,763)
Trade accounts receivable, net	10,938,281,155	9,506,989,027

Trade accounts receivables aged more than six months are mainly receivables which are still trading actively. The allowance for doubtful debts is set up from the outstanding account receivable balances that have been overdue are more than six months and management's evaluation, based on recent historical payments of accounts receivable and expectations regarding the future collectability of accounts receivable.

6. Inventories, net

	31 March 2025 LAK	31 December 2024 LAK
Inventories	492,743,499,973	500,736,982,852
Less: Provision for slow moving and obsolete	(7,950,628,361)	(7,801,849,905)
Provision for Net realisable value("NRV")	(333,497,537)	(173,875,028)
Inventories, net	**484,459,374,075**	**492,761,257,919**

The management reassessed and reviewed the related allowance for slow-moving and obsolete inventories. Related allowance for slow-moving and an increase in the value of inventory has been rise up to LAK 7,950 million (2024: LAK 7,801 million), as slow-moving inventories can be actually sold at a higher turnover. As a result, the related allowance and cost of goods sold has been increase to be consistent with recent facts and analysis.

7. Other current assets

	31 March 2025 LAK	31 December 2024 LAK
Advance payments to suppliers	7,257,662,587	5,706,649,338
Accrued rebate from suppliers (i)	1,882,718,016	1,949,361,577
Prepaid insurance premium	396,369,471	56,238,807
Prepayment for lease contracts (ii)	20,972,042,435	27,747,965,086
Other (iii)	10,917,596,998	1,922,389,205
Other current assets	**41,426,389,507**	**37,382,604,013**

(i) Rebate from suppliers represents an accrued amount of rebate to be received from suppliers and is settled by netting with the invoices when the Company makes payments to those suppliers.
(ii) Prepayment includes (i) land lease contracts of Oudomxay, Somsanouk and Vangvieng branches which are under constructions and (ii) buildings lease contracts of Phontong, Sokyai, Thakhek, Savannakhet, Paksan, Pakse and Luangphabang.
(iii) Others includes prepayment of profit tax, borrowings approval fee, staff's parking lot rentals, apartments rental provided to executive employees and accrued interest receivable.

8. Property, plant and equipment, net

	31 March 2025 LAK	31 December 2024 LAK
Opening net book value	426,732,466,152	411,083,693,711
Additions	2,065,084,359	49,392,310,065
Foreign exchange translation difference	1,687,327,703	(4,967,474,897)
sell	(71,012,051)	(67,035,118)
Depreciation charge	(7,129,509,082)	(28,709,027,609)
Closing net book value	**423,284,357,081**	**426,732,466,152**

9. Intangible assets

	31 March 2025 LAK	31 December 2024 LAK
Opening net book value	**698,577,813,801**	**709,109,081,883**
Additions	-	-
Foreign exchange translation difference	2,748,011,427	(10,531,268,082)
Depreciation charge	-	-
Closing net book value	**701,325,825,228**	**698,577,813,801**

10. Other non-current assets

	31 March 2025 LAK	31 December 2024 LAK
Prepayment for rental buildings	**14,857,361,419**	**14,202,483,420**

11. Trade and other payables

	31 March 2025 LAK	31 December 2024 LAK
Trade accounts payable- related parties	11,658,840,289	7,894,769,326
Trade accounts payable– third parties	69,946,597,691	49,613,158,267
Other payables	765,126,614	1,068,651,850
Trade and other account payables	**82,370,564,594**	**58,576,579,443**

12. Borrowings

	31 March 2025 LAK	31 December 2024 LAK
Current		
Bank overdraft	-	2,028,965,427
Short-term borrowings	47,892,512,775	65,361,696,390
Current portion of long-term borrowings	29,064,526,070	24,031,020,120
Non-current		
Long-term borrowings	48,685,846,688	35,347,370,505
Total borrowings	125,642,885,534	126,769,052,442

Bank Overdraft balance as at 31 March 2025 includes:

i) An overdraft Agreement with a local commercial bank with the credit limit of LAK 2,520,100,000 of which the monthly interest rate is the Lao Base Rate 1 month plus 3.874% margin per annum. The facility is secured by the shareholder's land.
ii) An overdraft Agreement with a local commercial bank for amount of THB 8,500,000 of which the monthly interest rate is the Lao Base Rate 1 month plus 4.695% a percentage of the margin per annum. The facility is secured by the shareholder's land.
iii) A Master Credit Facility Agreement with a local commercial bank with contract value of LAKm 94,178. The agreement includes facilities in category of letter of guarantee, (bid & purchase & performance), letter of credit and trust receipt.

Short-term borrowing balance as at 31 March 2025 includes:

iv) A short-term borrowing from a local commercial bank with a credit limit of LAKm 30,000 and a fixed interest of 6.05% per annum. The principle is scheduled to be paid quarterly, and the interest is to be paid monthly. The borrowing is secured by the shareholder's land.
v) A revolving borrowing from an oversea commercial bank with a credit limit of THB 250 million and interest rates ranging from 4.60% to 4.85% per annum. Each disbursement is scheduled for settlement within 150 days after the drawdown and the interest has to be paid monthly. The borrowing was secured by the shareholder's land.

Long-term borrowing balance as at 31 March 2025 includes:

vi) A long-term borrowing from local commercial bank with a credit limit of THB 50 million, interest rate ranging of 5% per annum and maturity date on March 2025. The principle is scheduled to be paid quarterly, and the interest is to be paid monthly.

vii) A Long-term borrowing from local commercial bank with a credit limit of THB 145 million, an annual fixed interest of 6.05% per annum and maturity date on 31 May 2027, The loan principle has been paid quarterly starting from 31 August 2022. The borrowing is secured by the shareholder's land.

The deferred financing service fee was recongnised as a prepayment when occurred and is amortised throughout the contract period.

13. Long-term borrowings from debentures

The Company issue the debentures with the significant conditions are as follow:

Description	Information
Type	Unsubordinated unsecured debentures
Repayment	Principal repayment at the maturity date
Total offering price	USD 50,000/ unit, totally USD 3,000,000
Issued amount	60 units
Interest rate	Fixed rate 7.5% per annum
Interest due	Semi- annually
Period	4 years
Maturity date	19 May 2027

Debentures as at 31 March 2025 are as follow:

	31 March 2025 LAK	31 December 2024 LAK
Debentures issued in Lao Securities Exchange	65,546,320,500	66,233,252,250

14. Reserve

Legal reserve

	31 March 2025 LAK	31 December 2024 LAK
Opening balance	26,027,348,763	20,181,970,566
Additional	-	5,845,378,197
Ending balance	**26,027,348,763**	**26,027,348,763**

The legal reserve was set up as required by Article 156 under the Enterprise Law of the Lao PDR. It requires that at least 10% of the annual net profit be set aside as a legal reserve until such reserve reaches 50% of the authorised share capital.

Other reserve

Apart from legal reserve, the Company also has set aside 10% as another reserve. This is in accordance with the Company's policies registered with the Ministry of Finance, Lao PDR, dated 22 September 2015. The other reserve is for unforeseeable events such as natural disasters. The Company will only use this reserve to if such an event occurs.

15. Dividend

At the Annual General Meeting of Shareholders 2024 held on 10 April 2025, it was resolved that dividend be paid to shareholders in respect of 2024 operating results at LAK 120 per shares (2023: LAK 120 shares), totaling of LAK 19,800 million (2023: LAK 19,800 million). The dividend was paid in 07 May 2025 to the shareholder.

16. Income tax expense

According to the tax law effective on 1 January 2020, the company must pay taxes on its net taxable income at the rate of 20%.

The company doesn't recognize corporate income tax payable or receivable in future periods in respect of temporary differences. Income tax expense is recognized based on the operating result for the related period and the applicable tax rate.

	31 March 2025 LAK
Reconciliation between income tax expense and accounting profit:	
Accounting profit before income tax	21,818,004,933
Non-deductible and reversal items for tax purpose (1)	(3,752,352,524)
Taxable income (Loss)	18,065,652,800
Tax calculated at the tax rate of 20%	**3,613,130,560**

(1) Non-deductible and reversal items for tax purposes mainly comprise of the reversal of allowance from inventory and unrealized gained and loss from revaluation of asset and liabilities in foreign currencies on closing date.

17. Basic earnings per share

As at 31 March 2025, basic earnings per share are calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issued during the period.

	31 March 2025 LAK	31 March 2024 LAK
Net profit for the period attributable to shareholders(LAK)	18,204,874,373	18,757,693,251
Weighted average number of ordinary shares (shares)	165,000,000	165,000,000
Basic earnings per shares	110	114

18. Related party transactions with management in the company.

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the company. Individuals owning, directly or indirectly, an interest in the voting right in the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company, and their immediate family members, and companies associated with these individuals, also constitute related parties.

The following material transactions were carried out with related parties.

18.1 Income and expenses

	31 March 2025 LAK	31 March 2024 LAK
Purchases of goods from related party	28,574,309,196	34,117,435,285
Rental expense	4,963,709,066	3,383,520,191
	33,538,018,262	**37,500,955,476**

18.2 Outstanding balance arising from related party transactions

	31 March 2025 LAK	31 December 2024 LAK
Prepaid rental – Related parties	34,816,404,443	34,626,106,186
Trade accounts payable – Related parties	11,658,840,289	8,014,207,869

18.3 Key management compensation

Key management includes directors. The compensations paid to management for employee services are as follows:

	31 March 2025 LAK	31 March 2024 LAK
For first quarter	2,206,629,262	1,870,796,680

19. Selling and Administrative expenses.

Selling and Administrative expenses of company were increased. Due to the company had expanded new branches, increasing of employees and fixed assets that increase from expanding new branches. At a result, depreciation charge increases respectively.

20. Commitment and significant transactions

As a lessee

The Company leases land and offices under non-cancellable operating lease agreements from shareholders. The lease terms are from two to five and half years, and the majority of the lease agreements are renewable at the end of the lease year with the contract value subject to adjustment based on the revalued land price.

	31 March 2025 LAK	31 December 2024 LAK
Not later than 1 year	-	-
1 - 5 years	37,300,608,024	41,548,442,288
Closing balance	37,300,608,024	41,548,442,288