Financial statement for the Third Quarter ended 30 september 2024



ບໍລິສັດ ສຸວັນນີ ໂຮມເຊັນເຕີ ມະຫາຊົນ

Souvanny Home Center Public Company

PHONTONGSAVAT RD, PHONTONG VILLAGE, CHANTHABULY DISTRICT, VIENTIANE CAPITAL OFFICE; (856 21) 415645, FAX; (856 21) 262984, WWW.SOUVANNY.LA

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Souvanny Home Center Public Company
Statement of Financial Position
As at 30 September 2024

	Notes	30 September 2024 LAK	Audited 31 December 2023 LAK
Assets			
Current assets			
Cash and cash equivalents	4	52,529,448,236	97,622,510,973
Trade and other receivables, net	5	8,362,368,881	5,564,004,643
Inventories, net	6	533,673,150,648	484,347,770,402
Other current assets		26,943,353,116	38,424,118,275
Total current assets		621,508,320,881	625,958,404,293
Non-current assets			
Property, plant and equipment, net	7	531,936,668,480	462,190,133,151
Intangible assets, net	8	743,769,624,510	709,474,157,554
Other non-current assets		14,898,792,288	8,730,500,190
Total non-current assets		1,290,605,085,278	1,180,394,790,895
Total assets		**1,912,113,406,159**	**1,806,353,195,188**

Waddana SOUKHABANDITH
Chief Executive Officer
Date: 11 November 2024

Phannola SOUKHABANDITH
Chief Financial Officer
Date: 11 November 2024

The accompanying notes on pages 12 to 18 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of Financial Position
As at 30 September 2024

	Notes	30 September 2024 LAK	Audited 31 December 2023 LAK
Liabilities and equity			
Current liabilities			
Bank overdraft and short-term borrowings	10	93,028,883,455	54,694,740,214
Trade and other payables	9	59,212,089,672	65,565,702,900
Current portion of long-term borrowings	10	27,599,907,349	26,353,809,980
Profit tax payable		9,025,445,999	12,359,633,801
Deposits from customers		3,705,818,209	2,952,230,119
Other current liabilities		9,728,414,149	19,538,533,683
Total current liabilities		202,300,558,833	181,464,650,697
Non Current liabilities			
Long-term borrowings from financial institution	10	43,220,051,687	48,063,332,611
Long-term borrowings from debentures	12	66,589,922,400	62,116,071,600
Total non current liabilities		109,809,974,087	110,179,404,211
Total liabilities		312,110,532,920	291,644,054,908
Equity			
Share capital			
Authorized share capital			
Ordinary shares 165 million shares at par value of LAK 2,000		330,000,000,000	330,000,000,000
Issued and paid-up share capital			
Ordinary shares 165 million shares at par value of LAK 2,000		330,000,000,000	330,000,000,000
Premium on share capital		24,735,724,722	24,735,724,722
Retained earnings			
Appropriated - legal reserve	11	20,181,970,566	20,181,970,566
Appropriated - Other reserve		19,931,970,566	19,931,970,566
Unappropriated		277,330,640,908	250,094,367,876
Translation adjustments		927,822,566,477	869,765,106,550
Total equity		1,600,002,873,239	1,514,709,140,280
Total liabilities and equity		1,912,113,406,159	1,806,353,195,188

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Souvanny Home Center Public Company
Statement of comprehensive income
For the nine-month period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Revenue from sales		662,313,697,300	566,709,249,675
Cost of sales		(493,518,763,154)	(423,325,408,372)
Gross profit		**168,794,934,146**	**143,383,841,303**
Other incomes		2,815,188,641	2,030,611,415
Selling expenses		(65,705,915,567)	(49,168,537,205)
Administrative expenses		(43,117,715,656)	(32,925,266,537)
Finance costs		(6,452,778,227)	(7,373,372,423)
Foreign exchange loss, net		(402,108,074)	623,799,459
Profit before income tax expense		**55,931,605,263**	**56,571,076,012**
Income tax expense	14	(8,895,332,231)	(9,622,401,684)
Net profit for the period		**47,036,273,032**	**46,948,674,328**
Earnings per share			
Basic earnings per share	15	285	285

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Souvanny Home Center Public Company
Statement of comprehensive income
For the Third Quarter period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Revenue from sales		205,433,839,957	194,142,444,719
Cost of sales		(149,963,061,381)	(147,974,202,768)
Gross profit		55,470,778,576	**46,168,241,951**
Other incomes		965,763,023	743,602,431
Selling expenses		(22,320,785,952)	(17,413,419,316)
Administrative expenses		(15,077,468,048)	(11,859,432,909)
Finance costs		(2,436,572,598)	(3,195,966,296)
Foreign exchange (loss)/gain, net		1,902,578,850	(811,809,188)
Profit before income tax expense		18,504,293,851	**13,631,216,673**
Income tax expense		(2,883,131,781)	(2,713,355,811)
Net profit for the period		**15,621,162,070**	**10,917,860,862**
Earnings per share			
Basic earnings per share		95	66

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Souvanny Home Center Public Company
Statement of changes in equity
For the nine-month period ended 30 September 2024

	Notes	Issued and paid-up ordinary shares	Premium on share capital	Legal reserve	Other reserve	Unappropriated retained earnings	Translation adjustments	Total equity
		LAK	LAK	LAK	LAK	LAK	LAK	LAK
Opening balance 1 January 2023		330,000,000,000	24,735,724,722	14,102,046,968	13,852,046,968	217,954,979,089	548,444,251,473	1,149,089,049,220
Net profit for the period		-	-	-	-	46,948,674,328	-	46,948,674,328
Dividend paid	13	-	-	-	-	(16,500,000,000)	-	(16,500,000,000)
Translation adjustments		-	-	-	-	-	207,460,813,471	207,460,813,471
Ending balance 30 September 2023		330,000,000,000	24,735,724,722	14,102,046,968	13,852,046,968	248,403,653,417	755,905,064,944	1,386,998,537,019
Opening balance 1 January 2024		330,000,000,000	24,735,724,722	20,181,970,566	19,931,970,566	250,094,367,876	869,765,106,550	1,514,709,140,280
Legal reserve		-	-	-	-	-	-	-
Other reserve		-	-	-	-	-	-	-
Net profit for the period		-	-	-	-	47,036,273,032	-	47,036,273,032
Dividend paid	13	-	-	-	-	(19,800,000,000)	-	(19,800,000,000)
Translation adjustments		-	-	-	-	-	58,057,459,927	58,057,459,927
Ending balance 30 September 2024		**330,000,000,000**	**24,735,724,722**	**20,181,970,566**	**19,931,970,566**	**277,330,640,908**	**927,822,566,477**	**1,600,002,873,238**

Waddana SOUKHABANDITH
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Date: 11 November 2024

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Souvanny Home Center Public Company
Statement of changes in equity
For the Third Quarter period ended 30 September 2024

	Notes	Issued and paid-up ordinary shares	Premium on share capital	Legal reserve	Other reserve	Unappropriated retained earnings	Translation adjustments	Total equity
		LAK	LAK	LAK	LAK	LAK	LAK	LAK
Opening balance 1 July 2023		330,000,000,000	24,735,724,722	14,102,046,968	13,852,046,968	237,485,792,556	681,403,093,352	1,301,578,704,566
Legal reserve		-	-	-	-	-	-	-
Other reserve		-	-	-	-	-	-	-
Net profit for the period		-	-	-	-	10,917,860,862	-	10,917,860,862
Translation adjustments		-	-	-	-	-	74,501,971,592	74,501,971,592
Ending balance 30 September 2023		330,000,000,000	24,735,724,722	14,102,046,968	13,852,046,968	248,403,653,417	755,905,064,944	1,386,998,537,019
Opening balance 1 July 2024		330,000,000,000	24,735,724,722	20,181,970,566	19,931,970,566	261,709,478,838	962,307,938,832	1,618,867,083,524
Legal reserve		-	-	-	-	-	-	-
Other reserve		-	-	-	-	-	-	-
Net profit for the period		-	-	-	-	15,621,162,070.00	-	15,621,162,070
Dividend paid		-	-	-	-	-	-	-
Translation adjustments		-	-	-	-	-	(34,485,372,356)	- 34,485,372,356
Ending balance 30 Septerber 2024		330,000,000,000	24,735,724,722	20,181,970,566	19,931,970,566	277,330,640,908	927,822,566,477	1,600,002,873,238

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Chief Executive Officer
Date: 11 November 2024

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Chief Financial Officer
Date: 11 November 2024

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Souvanny Home Center Public Company
Statement of Cash flows
For the nine-month period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Cash flow from operating activities:			
Net profit before income tax for the period		55,931,605,263	56,571,076,012
Adjustments for:			
Depreciation	7	21,098,005,745	19,452,691,804
Amortisation		0	265,964
Gain from disposes of property, plant and equipment		26,121,244	460,907,802
Gain/Loss on exchange rate		(9,152,177,394)	1,095,790,850
Interest expense		6,452,778,227	7,373,372,423
Inventories provision (reversal)		558,836,967	(2,000,511,283)
Trade and other receivables provision (reversal)		(1,928,345,882)	(888,769,586)
Allowance for sale return of trade receivable		1,442,179,214	1,587,350,472
Operating profit before working capital changes		74,429,003,384	83,652,174,458
Changes in operating assets and liabilities			
- Trade and other receivables		(2,044,564,991)	(388,120,740)
- Inventories		(26,586,745,152)	32,016,520,891
- Other current assets		7,580,643,730	(887,355,657)
- Trade and other accounts payable		(9,507,370,144)	(10,473,461,348)
- Deposits from customers		611,583,723	374,019,646
- Other current liabilities		(10,712,602,578)	(6,869,551,694)
Cash generated from operations		33,769,947,972	97,424,225,556
Interest paid		(6,490,112,542)	(7,396,034,910)
Income tax paid		(13,543,752,269)	(11,667,222,224)
Net cash used in operating activities		13,736,083,161	78,360,968,422
Cash flows from investing activities :			
Investment in term deposits		-	-
Purchases of plant and equipments	7	(67,953,998,650)	(25,250,265,824)
Purchases of computer software		(169,255,477)	(119,584,341)
Proceeds from disposals of property, plant and equipments		-	-
Net cash used in investing activities		(68,123,254,127)	(25,369,850,165)

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Souvanny Home Center Public Company
Statement of Cash flows
For the nine-month period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Cash flows from financing activities :			
Proceeds from a short-term borrowing		279,101,174,311	288,930,418,293
Repayment on a borrowings from bank		(249,306,950,986)	(350,053,291,740)
Dividend paid		(19,800,000,000)	(16,500,000,000)
Proceeds from debentures		-	61,666,863,300
Net cash used in financing activities		9,994,223,325	(15,956,010,147)
Net decrease in cash and cash equivalents		(44,392,947,641)	37,035,108,109
Cash and cash equivalent at the beginning of the period		97,622,510,973	38,288,451,914
Effect of exchange rate changes on cash and cash equivalents		(700,115,097)	2,606,394,293
Cash and cash equivalent at the end of the period		52,529,448,236	77,929,954,316
Significant non cash items			
Other payables from purchases of plant and equipments		-	-
Interest payable		37,334,315	22,662,487

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Souvanny Home Center Public Company
Statement of Cash flows
For the Third Quarter period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Cash flow from operating activities:			
Net profit before income tax for the period		18,504,293,851	13,631,216,673
Adjustments for:			
Depreciation		7,297,839,953	6,686,734,824
Amortisation		-	10,514
Gain from disposes of property, plant and equipment		8,720,462	(394,453,982)
Gain/Loss on exchange rate		(6,960,085,912)	6,034,362,871
Interest expense		2,436,572,598	3,195,966,192
Inventories provision (reversal)		298,480,443	(186,480,069)
Trade and other receivables provision (reversal)		(708,687,634)	(183,431,057)
Allowance for sale return of trade receivable		1,592,253,714	1,031,864,648
Operating profit before working capital changes		22,469,387,475	29,815,790,614
Changes in operating assets and liabilities			
- Trade and other receivables		(532,992,781)	(945,213,775)
- Inventories		2,406,360,218	34,528,147,864
- Other current assets		15,316,156,625	447,266,830
- Trade and other accounts payable		(19,919,317,023)	(17,349,092,572)
- Deposits from customers		2,132,433,702	348,165,412
- Other current liabilities		(10,725,696,965)	(6,229,319,001)
Cash generated from operations		11,146,331,251	40,615,745,372
Interest paid		(2,463,186,515)	(3,235,912,505)
Income tax paid		(13,543,752,269)	(1,722,264,514)
Net cash used in operating activities		(4,860,607,533)	35,657,568,353
Cash flows from investing activities :			
Investment in term deposits		32,835,037,500	-
Purchases of plant and equipments		(18,229,925,052)	(14,615,303,023)
Purchases of computer software		(95,102,367)	(58,859,948)
Proceeds from disposals of property, plant and equipments		-	-
Net cash used in investing activities		14,510,010,081	(14,674,162,971)

The accompanying notes on pages 12 to 18 are an integral part of financial information.

Souvanny Home Center Public Company
Statement of Cash flows
For the Third Quarter period ended 30 September 2024

	Notes	30 September 2024 LAK	30 September 2023 LAK
Cash flows from financing activities :			
Proceeds from a short-term borrowing		94,695,051,167	51,888,003,480
Repayment on a borrowings from bank		(87,185,537,350)	(76,379,203,169)
Dividend paid		-	-
Proceeds from debentures		-	-
Net cash used in financing activities		7,509,513,817	(24,491,199,689)
Net decrease in cash and cash equivalents		17,158,916,365	(3,507,794,308)
Cash and cash equivalent at the beginning of the period		0	-
Effect of exchange rate changes on cash and cash equivalents		(5,690,860,358)	3,756,989,139
Cash and cash equivalent at the end of the period		**11,468,056,008**	**249,194,831**
Significant non cash items			
Other payables from purchases of plant and equipments		-	-
Interest payable		37,334,315	22,662,487

Waddana SOUKHABANDITH
Chief Executive Officer
Date:

Phannola SOUKHABANDITH
Chief Financial Officer
Date:

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1. General information

Souvanny Home Center Public Company is a public company which is listed on the Lao Securities Exchange (LSX) and is incorporated and domiciled in Lao PDR. The Company principally engaged trades a full range of goods and materials for construction, addition, refurbishment, renovation and improvement of buildings, houses and residences, and provides related services.

The Company's headquarters' registered address is number 366 Ban Phonetongsavath, Chanthabury District, Vientiane Capital, Lao PDR. The Company also has 7 such as: Phonetong branch, Sikhai branch, XokYai branch, Paksan branch, Pakse branch, Thakhek branch and Savannakhet branch.

These financial statements were authorised for issue by the Board of Directors on 11 November 2024.

2. Basis of preparation

The accompanying financial statements have been prepared in accordance with the Company's principal accounting policies as described below and have been prepared generally under the historical cost convention.

According to the Accounting Law no. 47/NA issued on 26 December 2013, Public Interest Enterprises (PIEs) are required to apply IFRS. However, Ministry of Finance has issued announcement No. 1137/MoF issued on 27 April 2020 and from Lao Securities and Exchange Commission Office (LSCO) dated 25 May 2020, which provided options for PIEs to prepare action plan for adoption IFRS within four-year period. The management is presently preparing action plan for implementation IFRS in accordance with the announcement. The accounting principles applied may materially differ from International Financial Reporting Standards (IFRS).

3. Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the revenues and expenses in the reported periods. Although these estimates are based on management's knowledge of current events and actions, actual results may materially differ from those estimates

4. Cash and cash equivalents

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Cash on hand	514,523,857	1,873,737,750
Deposits held at call with financial institutions	52,014,924,379	95,748,773,223
Cash and cash equivalents	52,529,448,236	97,622,510,973

Cash on hand includes petty cash and cash from sales that is for general use.

Deposits held at call with financial institutions represents cash deposited with reputable local banks in 4 currencies, US dollars, Thai baht and Lao kip and China Yuan in current accounts.

5. Trade and other receivables, net

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Trade accounts receivables	10,543,128,609	11,045,224,899
Less allowance for doubtful debt	(4,213,593,323)	(5,886,977,559)
Trade accounts receivable, net	**6,329,535,286**	**5,158,247,340**
Staff borrowings	396,502,363	347,851,278
Other receivables (i)	1,636,331,232	57,906,025
	2,032,833,595	**405,757,303**
Trade and other receivables, net	**8,362,368,881**	**5,564,004,643**

The Outstanding trade accounts receivable balance as 30 September 2024 is aged as follows:

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Not yet due	5,269,042,870	3,752,442,359
Past due:		
1 – 3 months	1,060,494,336	880,190,355
3 - 6 months	-	525,615,903
6 - 12 months	-	400,720,830
Over 12 months	4,213,591,403	5,486,255,452
Trade and other receivables, net	**10,543,128,609**	**11,045,224,899**
Less allowance for doubtful debt	(4,213,593,323)	(5,886,977,559)
Trade accounts receivable, net	**6,329,535,286**	**5,158,247,340**

Trade accounts receivables aged more than six months are mainly receivables which are still trading actively. The allowance for doubtful debts is set up from the outstanding account receivable balances that have been overdue are more than six months and management's evaluation, based on recent historical payments of accounts receivable and expectations regarding the future collectability of accounts receivable.

6. Inventories, net

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Inventories	541,317,641,877	491,108,241,328
Less: Allowance for slow moving and obsolete	(7,435,452,979)	(6,532,248,329)
Allowance for diminution in value of inventories	(209,038,250)	(228,222,597)
Inventories, net	**533,673,150,648**	**484,347,770,402**

The management reassessed and reviewed the related allowance for slow-moving and obsolete inventories. Related allowance for slow-moving and an increase in the value of inventory has been revised up to LAK 7,435 million (2023: LAK 6,532 million), as slow-moving inventories can be actually sold at a lower turnover. As a result, the related allowance and cost of goods sold has been rise to be consistent with recent facts and analysis.

7. Property, plant and equipment, net

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Opening net book value	**462,190,133,151**	**348,776,868,586**
Additions	67,953,998,650	47,863,852,553
Foreign exchange translation difference	22,916,663,668	92,300,517,982
sell	(26,121,244)	(486,421,338)
Depreciation charge	(21,098,005,745)	(26,264,684,632)
Closing net book value	**531,936,668,480**	**462,190,133,151**

Additions during the third quarter period ended 30 September 2024 mainly consisted of office equipment and buildings. Total addition of LAK 67,953 million.

8. Intangible fixed assets, net

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Opening net book value	**709,474,157,554**	**556,030,775,977**
Additions	169,255,477	216,926,617
Foreign exchange translation difference	34,126,211,479	153,226,731,579
Depreciation charge	-	(276,619)
Closing net book value	**743,769,624,510**	**709,474,157,554**

9. Trade and other payables

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Trade accounts payable- related parties	8,530,290,137	11,399,309,064
Trade accounts payable– third parties	48,157,138,449	53,248,165,530
Other payables	2,524,661,086	918,228,306
Trade and other account payables	**59,212,089,672**	**65,565,702,900**

10. Borrowings

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Current		
Bank overdraft	7,755,790,849	-
Short-term borrowings	85,273,092,298	54,694,740,214
Current portion of long-term borrowings	27,599,907,349	26,353,809,980
Non-current		
Long-term borrowings	43,220,051,995	48,063,332,611
Total borrowings	163,848,842,491	129,111,882,805

The interest rate exposure on the borrowings of the company is as follows:

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
At fixed rates	151,893,972,204	120,016,741,878
At floating rates	11,954,870,287	9,095,140,927
Total borrowings	163,848,842,491	129,111,882,805

11. Reserve

Legal reserve

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Opening balance	20,181,970,566	14,102,046,968
Additional	-	6,079,923,598
Ending balance	**20,181,970,566**	**20,181,970,566**

The legal reserve was set up as required by Article 156 under the Enterprise Law of the Lao PDR. It requires that at least 10% of the annual net profit be set aside as a legal reserve until such reserve reaches 50% of the authorised share capital.

Other reserve

Apart from legal reserve, the Company also has set aside 10% as another reserve. This is in accordance with the Company's policies registered with the Ministry of Finance, Lao PDR, dated 22 September 2015. The other reserve is for unforeseeable events such as natural disasters. The Company will only use this reserve to if such an event occurs.

12. Debentures

Debentures as at 30 September 2024 are as follow:

	30 September 2024 LAK	*31 December 2023 LAK*
Debentures issued in Lao Securities Exchange	66,589,922,400	62,116,071,600
	66,589,922,400	**62,116,071,600**

This is unsubordinated unsecured long-term debentures issued in the Lao Securities Exchange. Summary of key terms and conditions of the debentures as at 30 September 2024 are as below:

ISIN Code	*Original Amount (USD)*	*LAK equivalent*	*Interest rate (% p.a)*	*Years*	*Interest payment*	*Maturity date*
LA80000115D6	3,000,000	66,589,922,400	7.50%	4	Semi-Annual basis	19 May 2027

13. Dividend

At the Annual General Meeting of Shareholders 2023 held on 06 April 2024, it was resolved that dividend be paid to shareholders in respect of 2023 operating results at LAK 120 per shares (2022: LAK 100 shares), totaling of LAK 19,800 million (2022: LAK 16,500). The dividend was paid in May 2024 to the shareholder.

14. Income tax expense

According to the tax law effective on 1 January 2020, the company must pay taxes on its net taxable income at the rate of 20%.

The company doesn't recognize corporate income tax payable or receivable in future periods in respect of temporary differences. Income tax expense is recognized based on the operating result for the related period and the applicable tax rate.

	Unaudited 30 September 2024 LAK
Reconciliation between income tax expense and accounting profit:	
Accounting profit before income tax	55,931,605,263
Non-deductible and reversal items for tax purpose (1)	(11,454,944,110)
Taxable income (Loss)	44,476,661,155
Tax calculated at the tax rate of 20%	8,895,332,231

(1) Non-deductible and reversal items for tax purposes mainly comprise of the reversal of allowance from inventory and unrealized gained and loss from revaluation of asset and liabilities in foreign currencies on closing date.

15. Basic earnings per share

As at 30 September 2024, basic earnings per share are calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issued during the period.

	Unaudited 30 September 2024 LAK	Unaudited 30 September 2023 LAK
Net profit for the period attributable to shareholders(LAK)	47,036,273,032	46,948,674,328
Weighted average number of ordinary shares (shares)	165,000,000	165,000,000
Basic earnings per shares	285	285

16. Related party transactions with management in the company.

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the company. Individuals owning, directly or indirectly, an interest in the voting right in the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company, and their immediate family members, and companies associated with these individuals, also constitute related parties.

The following material transactions were carried out with related parties.

16.1 Income and expenses

	Unaudited 30 September 2024 LAK	Unaudited 30 September 2023 LAK
Purchases of goods from related party	101,096,257,908	111,261,622,057
Rental expense	13,587,354,472	11,935,795,988
	114,683,612,380	**123,197,418,045**

16.2 Outstanding balance arising from related party transactions

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Prepaid rental – Related parties	29,514,700,003	36,561,604,277
Trade accounts payable	8,530,290,137	11,399,309,064

16.3 Key management compensation

Key management includes directors. The compensations paid to management for employee services are as follows:

	Unaudited 30 September 2024 LAK	Unaudited 30September 2023 LAK
For nine-month	5,851,488,828	3,563,359,692

17. Commitment and significant transactions

Operating lease commitments - where the Company is the lessee.

The Company leases land and offices under non-cancellable operating lease agreements. The lease terms are 1-5 years, and the majority of the lease agreements are renewable at the end of the lease period at an agreed rate.

	Unaudited 30 September 2024 LAK	Audited 31 December 2023 LAK
Not later than 1 year	-	-
1 - 5 years	50,809,791,254	30,300,203,016
Closing balance	50,809,791,254	30,300,203,016

18. Events after the reporting period

Souvanny Home Center Public Company has expanded 1 more branch, namely: the Luang Prabang branch, which is the 8th branch of the company, located at Road No. 13 north of Phonxay village, Luang Prabang City, Luang Prabang province will officially open for service On October 13, 2024.